APPLICABLE PRICING SUPPLEMENT



INVESTEC BANK LIMITED

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of ZAR185,000,000 (one hundred and eighty-five million Rand) Senior Unsecured Notes under its ZAR60,000,000,000 Domestic Medium Term Note and Preference Share Programme ("the Programme")

IBL249

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "**Terms and Conditions**") set forth in the Programme Memorandum dated 17 March 2021 (the "**Programme Memorandum**"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

The link to the document setting out the risk factors relating to the Notes and the Issuer is specified in the Programme Memorandum. Prospective investors in any securities should ensure that they fully understand the nature of the securities and the extent of their exposure to risks, and that they consider the suitability of the securities as an investment in the light of their own circumstances and financial position.

Specialist securities, such as the Indexed Notes, Credit Linked Notes, Equity Linked Notes, Equity Basket Notes, Fund Linked Notes and Portfolio Linked Notes (the "**Specialist Securities**") involve a high degree of risk, including the risk of losing some or a significant part of their initial investment. Potential investors should be prepared to sustain a total loss of their investment in such Specialist Securities. The Specialist Securities represent general, unsecured, unsubordinated, contractual obligations of the Issuer and rank *pari passu* in all respects with each other. Potential investors are reminded that the Specialist Securities constitute obligations of the Issuer only and of no other person. Therefore, potential investors should understand that they are relying on the creditworthiness of the Issuer.

PARTIES

1. Issuer Investec Bank Limited

2. Specified Office 100 Grayston Drive, Sandown, Sandton

| 3. | If non-syndicated, Dealer(s) | Investec Bank Limited |
|------|--|---|
| 4. | If syndicated, Managers | Not applicable |
| 5. | Debt Sponsor | Investec Bank Limited |
| 6. | Debt Officer | Laurence Adams |
| 7. | Issuer Agent (incorporating the calculation agent and the paying agent) | Investec Bank Limited |
| 8. | Specified Office | 100 Grayston Drive, Sandown, Sandton |
| 9. | Stabilising manager (if any) | Not applicable |
| 10. | Specified Office | Not applicable |
| PROV | ISIONS RELATING TO THE NOTES | |
| 11. | Status of Notes | Senior Notes (see Condition 6.1 (<i>Status of Senior Notes</i>)), Unsecured |
| | (i) Series Number | 1 |
| | (ii) Tranche Number | 1 |
| 12. | Aggregate Nominal Amount of Tranche | ZAR185,000,000 (one hundred and eighty-five million Rand) |
| 13. | Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date | Nil, excluding this Tranche of Notes but including all other Notes in the Series issued on the Issue Date |
| 14. | Interest/Payment Basis | Mixed Rate Notes |
| 15. | Form of Notes | Listed. Registered Notes. The Notes in this Tranche are issued in uncertificated form in the CSD |
| 16. | Automatic/Optional conversion from one Interest/ Payment Basis to another | Applicable |
| 17. | Issue Date | 11 October 2022 |
| 18. | Business Centre | Johannesburg |

| 19. | Additional Business Centre | Not applicable |
|-----|---|---|
| 20. | Nominal Amount | ZAR1,000,000 (One Million Rand) per Note |
| 21. | Specified Denomination | ZAR1,000,000 (One Million Rand) per Note |
| 22. | Calculation Amount | ZAR1,000,000 (One Million Rand) per Note |
| 23. | Issue Price | 100% per Note |
| 24. | Interest Commencement Date | 11 October 2022 |
| 25. | Interest Period(s) | means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable Business Day Convention) |
| 26. | Interest Payment Date(s) | means 11 October, 11 January, 11 April and 11 July of each year, provided that the first Interest Payment Date shall be on 11 January 2023. If any such day is not a Business Day, the Business Day on which interest will be paid, will be as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement) |
| 27. | Interest Rate Determination Date/s or Reset Dates | means the Interest Commencement Date and every Interest Payment Date thereafter |
| 28. | Maturity Date | 11 October 2025 |
| 29. | Maturity Period | Not applicable |
| 30. | Specified Currency | ZAR |
| 31. | Applicable Business Day Convention | Modified Following Business Day |
| 32. | Final Redemption Amount | The Nominal Amount (plus accrued, unpaid interest, if any, up to but excluding the Maturity Date) |
| 33. | Books Closed Period(s) | The Register will be closed from 1 October to 11 October, 1 January to 11 January, 1 April to 11 April and 1 July to 11 July each year (all dates inclusive) |

until the Applicable Redemption Date, or 10 days prior to any Payment Day

34. Last Day to Register

30 September, 31 December, 31 March and 30 June each year or if such day is not a Business Day, the Business Day before each Books Closed Period, or the last Business Day immediately preceding the commencement of the Books Closed Period

35. Provisions applicable to Subordinated Capital Notes

Not applicable

36. Value of Aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date

As at the date of this issue, the Issuer has issued Notes in the aggregate total amount of ZAR43,675,777,515 (forty three billion six hundred and seventy five million seven hundred and seventy seven thousand five hundred and fifteen Rand) under the Programme, including this Tranche.

The aggregate Nominal Amount of all Notes issued under the Programme as at the Issue Date, together with the aggregate Nominal Amount of this Tranche (when issued), will not exceed the Programme Amount.

37. Additional Terms and Conditions

Not applicable

38. FIXED RATE NOTES

Applicable

(i) Issuer election not to pay interest

Not applicable

(ii) Payment of Interest Amount

(a) Interest Rate(s)

9.45% nacq

(b) Interest Payment Date(s)

As set out in 26 above, for the period(s) applicable as described in 43(ii)(a) below

(c) Fixed Coupon Amount (s)

N/A

(d) Initial Broken Amount

N/A

(e) Final Broken Amount

N/A

(f) Interest Step-Up Date

N/A

(g) Day Count Fraction

Actual/365

(h) Any other terms relating to the particular method of calculating interest

N/A

39. FLOATING RATE NOTES

| (i) | Issuer interes | election not to pay t | Not applicable |
|-------|--|--|--|
| (ii) | Payme | ent of Interest Amount | Applicable |
| | (a) | Interest Rate(s) | Floating Rate |
| | (b) | Interest Payment Date(s) | As set out in 26 above, for the period(s) applicable as described in 43(ii)(b) |
| | (c) | Any other terms relating to the particular method of calculating interest | Not applicable |
| | (d) | Interest Step-Up Date | Not applicable |
| | (e) | Definition of Business Day (if different from that set out in Condition 1 (Definitions)) | Not applicable |
| | (f) | Minimum Interest Rate | Not applicable |
| | (g) | Maximum Interest Rate | Not applicable |
| | (h) | Day Count Fraction | Actual/365 |
| (iii) | method (e.g.: d roundi differe (Intere | terms relating to the d of calculating interest lay count fraction, ng up provision, if nt from Condition 9.2 est on Floating Rate and Indexed Notes)) | Not applicable |

| (iv) | | er in which the Interest s to be determined | Screen Rate Determination |
|--------|------------------------------------|--|--|
| (v) | Margi | in | 1.125% |
| (vi) | If ISD | OA Determination | Not applicable |
| (vii) | If Scr | een Rate Determination | |
| | (a) | Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated) | ZAR-JIBAR-SAFEX with a Designated Maturity of 3 months |
| | (b) | Interest Rate Determination Date(s) | As per item 27 above |
| | (c) | Relevant Screen page and Reference Code | Reuters Screen SAFEY page "SF X 3M Yield", or any successor page |
| | (d) | Relevant Time | 11.00 a.m |
| (viii) | calcul ISDA Screen insert | erest Rate to be ated otherwise than by Determination or n Rate Determination, basis for determining st Rate/Margin/Fallback sions | Not applicable |
| (ix) | agent calcul | erent from Issuer Agent, responsible for ating amount of pal and interest | Not applicable |
| ZERO | COUI | PON NOTES | Not applicable |
| PART | 'LY PA | ID NOTES | Not applicable |
| INST | ALME | NT NOTES | Not applicable |
| MIXE | D RAT | TE NOTES | Applicable |
| (i) | Issuer e | lection not to pay interest | Not applicable |

40.

41.

42.

43.

(ii) Period(s) during which the interest rate for the Mixed Rate Notes will be (as applicable) that for:

(a) Floating Rate Note(s):

The Notes will be Floating Rate Notes for the period from and including the Issue Date to but excluding the Interest Payment Date of 11 April 2024, such dates as determined in accordance with the applicable Business Day Convention.

(b) Fixed Rate Note(s):

The Notes will be Fixed Rate Notes for the period from and including the Interest Payment Date of 11 April 2024 until but excluding the Maturity Date, as determined in accordance with the applicable Business Day Convention.

(c) Indexed Note(s):

Not applicable

(d) Other Note(s):

Not applicable

(iii) The Interest Rate and other pertinent details are set out under the headings relating to the applicable forms of Notes

44. INDEXED NOTES

Not applicable

45. EXCHANGEABLE NOTES

Not applicable

46. OTHER NOTES

Not applicable

47. Relevant description and any additional Terms and Conditions relating to such Notes

Not applicable

48. CREDIT LINKED NOTES

Not applicable

49. EQUITY LINKED NOTES AND EQUITY BASKET NOTES

Not applicable

50. FUND LINKED NOTES

Not applicable

51. PORTFOLIO LINKED NOTES

Not applicable

PROVISIONS REGARDING REDEMPTION/MATURITY

| 52. | | ired for any redemption Tier 2 Notes, prior to | No |
|-----|---------------------------------|--|---|
| 53. | Redemption at | the option of the Issuer | No |
| 54. | Redemption at Noteholders of | | No |
| 55. | on redempt occurrence of a | a Tax Event (Gross up), (Deductibility) and/or | Yes |
| | (i) | Amount payable; or | Early Redemption Amount as set out in item 58 |
| | (ii) | Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) | As set out in item 58 |
| | (iii) | Minimum period of notice (if different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) or Change in Law) | Not applicable |
| 56. | on redemption | tion Amount(s) payable of Subordinated Capital latory Capital reasons | No |
| 57. | | tion Amount(s) payable on Event of Default (if s: | Yes |

(i) Amount payable; or

Early Redemption Amount as set out in item 58

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)

As set out in item 58

58. Other terms applicable on redemptions

The Notes will not be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic redemption in relation to the Notes).

For the purpose of items 55 and 57, "Early Redemption Amount" means the Nominal Amount plus accrued, unpaid interest, if any, up to but excluding the date of redemption.

TRIGGER EVENT

59. Are the Notes Convertible?

No

60. Contractual Conversion Condition

Not applicable

61. If applicable:

(i) Conversion Price

Not applicable

(ii) Conversion Record
Date (if different from
the Note Terms and
Conditions)

Not applicable

(iii) Conversion
Settlement Date (if
different from the
Note Terms and
Conditions)

Not applicable

(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)

Not applicable

(v) Other Not applicable

62. Contractual Write Off Condition Not applicable

GENERAL

63. Financial Exchange JSE Limited

64. Substitution and variation for Not applicable Subordinated Capital Notes

65. Substitution and variation for Not applicable Subordinated Capital Notes upon a

66. Amendment Option to disapply the Contractual Conversion Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Not applicable

67. Amendment Option to disapply the Contractual Write Off Condition for Subordinated Capital Notes pursuant to Condition 6.10 (Disapplication of Contractual Conversion Condition or Contractual Write Off Condition)

Change in Law

Not applicable

68. Aggregate Nominal Amount of Notes Outstanding and aggregate Calculation Amount of Programme Preference Shares as at the Issue Date ZAR43,490,777,515 (forty three billion four hundred and ninety million seven hundred and seventy seven thousand five hundred and fifteen Rand) excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Previous Programme Memoranda) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued) plus the aggregate Calculation Amount of the Tranche of

| the Programme Preference Shares (when issued), will |
|---|
| not exceed the Programme Amount. |
| |

| 69. | ISIN No. | ZAG000190877 |
|-----|--|--|
| 70. | Stock Code | IBL249 |
| 71. | Additional selling restrictions | Not applicable |
| 72. | Provisions relating to stabilisation | Not applicable |
| 73. | Method of distribution | Private Placement |
| 74. | Credit Rating assigned to Issuer as at the Issue Date (if any) | See Annex "A" (Applicable Credit Ratings). |
| 75. | Governing law (if the laws of South Africa are not applicable) | Not applicable |
| 76. | Other Banking Jurisdiction | Not applicable |
| 77. | Use of proceeds | General banking business of the Issuer |
| 78. | Surrendering of Individual Certificates | Not applicable |
| 79. | Reference Banks | Not applicable |
| 80. | Other provisions | Not applicable |
| 81. | Issuer Rating and date of issue | Applicable |
| 82. | Date of rating review | 8 April 2022 |
| 83. | Programme rating and date of issue | Not applicable |
| 84. | Date of rating review | Not applicable |
| 85. | Notes rating and date of issue | Not applicable |
| 86. | Date of rating review | Not applicable |
| 87. | Rating Agency | Not applicable |

88. Material Change Statement

The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest consolidated financial results for the twelve months ended 31 March 2022. As at the date of this Applicable Pricing Supplement, there has been no involvement by KPMG Inc. and Ernst & Young Inc., the auditors of the Issuer, in making the aforementioned statement.

89. Settlement agent

The Standard Bank of South Africa Limited

90. Specified office of the settlement agent

3rd floor, 25 Sauer Street, Johannesburg, 2001

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the applicable pricing supplement contains all information required by law and the debt listings requirements of the JSE. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document, Programme Memorandum and the annual financial statements and/or the applicable pricing supplements, and/or the annual report and any amendments or supplements to the aforementioned documents, except as otherwise stated herein.

The JSE takes no responsibility for the contents of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements and/or the applicable pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

SIGNED at Johannesburg on 7 October 2022.

| For: | INVESTEC BANK LIMITED |
|------------|---|
| Signature: | Mille |
| | who warrants that he / she is duly authorised thereto |
| Name: | Susan Neilan |
| Capacity: | Authorised Signatory |

Signature:

who warrants that he / she is duly authorised thereto

Name: Kavisha Pillay

Capacity: Authorised Signatory

ANNEX 1

APPLICABLE CREDIT RATINGS

1. Issuer

The Issuer has been rated as follows:

| Moody's (Continued) 17) ST Counterparty Risk Ratin 18) ST Counterparty Risk Ratin Moody's National 19) NSR LT Bank Deposit 20) NSR Short Term | |
|---|---|
| 17) ST Counterparty Risk Ratin 18) ST Counterparty Risk Ratin Moody's National 19) NSR LT Bank Deposit 20) NSR Short Term | . NP Aa1.za |
| 18) ST Counterparty Risk Ratin Moody's National 19) NSR LT Bank Deposit 20) NSR Short Term | . NP Aa1.za |
| Moody's National 19) NSR LT Bank Deposit 20) NSR Short Term | Aa1.za |
| 19) NSR LT Bank Deposit 20) NSR Short Term | |
| 19) NSR LT Bank Deposit 20) NSR Short Term | |
| 20) NSR Short Term | |
| | P-1.za |
| | |
| | |
| 21) Standard & Poor's | |
| 22) Outlook | STABLE |
| 23) LT Foreign Issuer Credit | BB- |
| 24) LT Local Issuer Credit | BB- |
| 25) ST Foreign Issuer Credit | В |
| 26) ST Local Issuer Credit | В |
| | |
| S&P National | |
| 27) Natl LT Issuer Credit | zaAA |
| 28) Natl ST Issuer Credit | zaA-1+ |
| | S&P National 27) Natl LT Issuer Credit |

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Company Tree Ratings
Investec Bank Ltd
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                                                                                                                                                                                                                                                                                                                      Alert
                                                                                                                                                                    Fitch
                                                                                                                                                                                                                                                                                                                                                                                                                                                      13) Credit Benchmark Composites | CRDT »
                                                                                                                                                       Fitch

1) Outlook

2) LT Issuer Default Rating
3) LT LC Issuer Default
4) Senior Unsecured Debt
5) Short Term
6) ST Issuer Default Rating
7) Individual Rating
8) Support Rating
9) Viability
                                                                                                                                                                                                                                                                                                                                                                                                                                                    STABLE
                                                                                                                                                                                                                                                                                                                                        BB-
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                                                                                                                                                                                                                                                                                                                                                                                                                                                                 GCR
                                                                                                                                                                                                                                                                                                                                                                                                                                                     GCR
20) LT Local Crncy Outlook
21) ST Local Crncy Outlook
22) LC Curr Issuer Rating
23) ST Local Issuer Rating
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 STABLE
STABLE
                                                                                                                                                                    Fitch National
                                                                                                                                                     10) Natl Long Term
11) Natl Subordinated
12) Natl Short Term
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 AA-
A1+
                                                                                                                                                                                                                                                                                                                                        AA+(zaf)
                                                                                                                                                                                                                                                                                                                                        AA-(zaf)
                                                                                                                                                                                                                                                                                                                                        F1+(zaf)
Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Singapore 65 6212 1000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Singapore 65 6212 1000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Singapore 65 6212 1000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Singapore 65 6212 1000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 U.S. 12 318 2000 U.S. 12 318 2000
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2. Notes

This Tranche of Notes will not be rated.